

ONE APPROACH – TWO RESULTS

YOU DON'T INHERIT SUCCESS,
YOU EARN IT

2009



**WORLD
CHAMPIONSHIP**
SWITZERLAND
Berne • Zurich-Kloten

VALUES COME FIRST

CO-OPERATION

- RESPECT - "Treat the others, like you want yourself to be treated"
- ACCEPT – Different personalities make the Team stronger
- COMPETE – "We compete against each others to make the Team better"
- COMPENSATE – Create more resources

PROFESSIONALITY - SPORTSMANSHIP

- A + W –factors – Create more resources
- Serious professional attitude
- "First principle of success is, that everyone takes full RESPONSIBILITY on what he is doing"
- Make a difference

ATMOSPHERE

- Correct the right thing
- Feeling good or feeling confident
- It is what the GAME -not the Coach- DEMANDS
- How good we really are ???

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ACCEPT – Different personalities make the Team stronger

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PROFESSIONALITY - SPORTMANSHIP

A + W –factors – Create more resources

Serious professional attitude

"First principle of success is, that everyone takes full RESPONSIBILITY
on what he is doing"

Make a difference

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ATMOSPHERE

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REFLECTIVE RESOURCES

TEAM

What kind of TOOLS – Whose TOOLS ...you have
Teamleaders importance
Building up – STRUCTURE – IDENTITY - VISION
Players out – Players in

COACHES UNIT

Empower – Notify – Praise – Where they are good at...
Speak the same language

THEY ARE AS YOU ARE

Do your own thing – What makes you successful – Your character
Basic task - You organize and mobilize their RESOURCES TOGETHER
“Show them the light” – You organize their success – Connections...

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TEAM

What kind of TOOLS – Whose TOOLS ...you have

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USING OUTSIDE MEANING

TOUR AS A MOTIVATOR and COMMUNICATOR

Game by Game - Stages – Periods – Short Time Goals
Immediate Feedback → Process → Correct → RESULTS

“Road Game Rules”

“Tournament Of The Tour”

“Coming From Behind”

“Best Of One”

...WHAT HAPPENED TO US – KEEP THE RECORD

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TO BE GOOD IN PURPOSE

OUR MIND IS CARRYING US

- = Practise the/to game
- = Key Words
- = PLAN → WHAT HAPPENED → RESULT

TO BE STEP AHEAD ALL THE TIME

The development of the situation...
What is new...
What is going to happen – not what happens...
...THROUGH THAT YOU LEAD

READ THE SIGNS... AND REACT

Bad starts...Not coming from behind...Loosing the lead...
DO NOT WAIT AND HOPE



OUR MIND IS CARRYING US

- Understanding and seeing the connections...
- = Practise the/to game
 - = Key Words
 - = WHAT WE PLAN → WHAT HAPPENED → WHAT IS THE RESULT



TO BE STEP AHEAD ALL THE TIME

The development of the situation...

What is new...

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...THROUGH THAT YOU LEAD



READ THE SIGNS... AND REACT

Bad starts...Not coming from behind...Loosing the lead...

DO NOT WAIT AND HOPE



PICK UP THE PATTERN

LEARN FROM FAILURE

1. ATTITUDE ↗ "It's not the skill"
2. WORK HARDER ↗ "Not game like things"
3. WORK AS A TEAM ↗ "Our values" (F.ex. Injuries)
4. "FILL THE GLASS" with +++
5. CHARGED = "Lataus" ↗ → Focus ↗ 60'
6. KEYPLAYERS ?

"In the glass no room for weaknesses or negative"



PICK UP THE PATTERN

GETTING "BACK TO THE TRACK"

1. What WORKED WELL ...
2. Emphasize A + W -factors
3. Use of GAMESCENES ↗ → + and - ↗
4. We have EVEN MORE RESOURCES...
5. Learn the lesson – BRINGS VALUE for the Team
6. Threat or Challenge ?

"We are correcting and learning fast. That's our secret weapon"



PICK UP THE PATTERN

LEARN FROM SUCCESS

1. Building up the TEAM (Selfconfidence)
2. Playing your STRENGTHS
3. Learning to use RESOURCES
4. PREPARATION ⇨ Attitude ⇨ Just 2 things = Energy + Focus
5. Build a WINNING MODEL = Game Plan – Different conditions
6. Special Meaning...
7. "Enjoy 20% - Learn 80%"

**"Pick up very good games - What happened before... in the practises,
around the team, inside the team."**

"This Is Our Style"



FILL THE GLASS



THE MOST IMPORTANT THING – LET'S USE, WHAT WE HAVE...

VALUES come first

BUILD UP – What we have – Identity – Vision

REFLECT – Questions – Difference – PNI-Method

SPECIAL MEANINGS – To create "Iataus"

COMPENSATE – A+W+T –factors

RESOURCES – Develop-Recruite-Utilize

KEEP THE RECORD – What happens to us

COACH THE RIGHT THING



"There is no difference between
a man without power
and
a man with power,
who doesn't use it at all"

- Lance Armstrong -

